

FNZC partners with Shareclarity

FNZC and Shareclarity have joined forces to develop digital equity research products and technologies for self-directed investors in New Zealand.

The partnership with Shareclarity will provide FNZC's Direct Wealth clients with up-to-date equity research on 300 New Zealand, Australia and Hong Kong listed companies when the ANZ Securities platform is acquired and rebranded in late 2018. They will be able to compare hundreds of companies including pre-IPOs and many of the smaller companies that are not covered by other research firms.

FNZC's Head of Direct Wealth, Fiona Mackenzie said "We're excited to empower self-directed investors in New Zealand, who have traditionally been underserved in terms of investment tools, with a digital product that is simple to use and highly flexible. We are committed to improving the overall investment experience for our future clients in an increasingly digital world".

As part of the deal, Shareclarity will provide company descriptions, financial metrics and valuations that will be available on the Direct Wealth platform. It will also provide free access to its equity research platform for all Direct Wealth clients.

Shareclarity Managing Director, Daniel Kieser said "Investors can expect the most up-to-date perspectives directly from our financial analysts. Over time, we will work with FNZC to jointly develop additional tools and functionality to help self-directed investors diversify and improve their investment decisions".

He added "The capital markets are changing so quickly that companies need to think globally, capitalise on new ideas, and evolve their business models rapidly. Together, Shareclarity and FNZC can transform the self-directed investment landscape in New Zealand and we're thrilled to be part of that journey".

Ends

For further information please contact:

Fiona Mackenzie

Daniel Kieser

FNZC, Head of Direct Wealth

Shareclarity, Managing Director

T: 021 821 613

T: 021 775 028

E: Fiona.mackenzie@fnzc.co.nz

E: daniel.kieser@shareclarity.com

About FNZC

FNZC was founded in 1961 and is New Zealand's leading capital markets firm providing investment banking, securities, wealth management, and investment management services. FNZC is NZ-owned and has a 20-year strategic alliance with Credit Suisse, which provides our clients with access to world class global research, industry expertise, global securities distribution, bank debt and underwriting capabilities. To learn more about FNZC please visit: www.fnzc.co.nz

About Shareclarity

Shareclarity is a fintech equity research firm that already covers 260 New Zealand, Australia and Hong Kong listed companies with more added weekly. Each company under coverage has a detailed description and independent financial valuation that is updated in real-time and available on-demand for users to explore, compare, discuss and change. To learn more about Shareclarity please visit: www.shareclarity.com