

# Investment Banking Graduate & Intern Recruitment Programme

*The Opportunity to Realise Your Potential Starts Here.*

**FNZC is a New Zealand leader in investment banking, institutional investment, portfolio management and economic research services.**

## Why work for FNZC?

### **You'll work with a market leader.**

We have remained at the top of New Zealand's investment banking and broking industries for 50 years. We are a great place for smart, hard-working new employees to succeed.

### **You'll learn from the best.**

Our people – individually and collectively – are excellent at what they do, and they're always willing to teach new employees the skills needed to be a successful investment banker.

### **We'll invest in you.**

Our alliance with Credit Suisse provides our employees with overseas secondment opportunities and access to training programmes in New York, London, Hong Kong and Sydney.

### **Exposure to large transactions and significant responsibility.**

At FNZC you will receive exposure to transactions, involving New Zealand's largest corporates. Through this work you will be empowered to develop your skills further and take on significant responsibility at a very early stage in your career.

### **You'll be able to work in a team-oriented environment.**

Our strong sense of teamwork is fostered through our open plan office structure, results-based work, and employee owned shareholding profile. Employees take pride and have a vested interest in the long-term success of the firm.

## What kind of people are we looking for?

### **Candidates well suited to working at FNZC:**

- Are highly motivated, innovative and energetic;
- Have strong communication, analytical and interpersonal skills;
- Are able to work on a variety of assignments; and
- Embrace and adapt to changing conditions.

## What roles are we recruiting for?

### **Investment Banking Graduate Analysts**

Investment Banking Graduate Analysts normally start in February 2020 following the completion of their studies in the previous year. After a week of training in Sydney (with further training mid year in London or New York), graduates become involved in project teams, where they will perform such tasks as:

- Financial modelling and analysis;
- Preparation of proposals and presentations in relation to new projects;
- Preparation of reports, offer documents and information memoranda;
- A variety of other tasks, such as assisting with due diligence processes and investor roadshows.

### **Investment Banking Summer Internships**

In addition to graduate positions, we are also hiring a small number of outstanding students to complete summer internships at FNZC during the 2019/2020 summer. After completing a week of training in Sydney, Interns can expect a range of work similar to that of the graduate employee. Interns are provided with an excellent insight into the investment banking industry and FNZC.

### **Graduates and Interns will be based in our Auckland office**

**FNZC welcomes all applications. Our most sought after quality is team fit.**

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## Recent Graduate profiles

### Taylor Brown - Summer Intern (2016/2017) and Graduate Analyst (2018)

Taylor completed an internship at FNZC during the 2016/2017 summer and went on to finish her Bachelor of Commerce at Auckland University before starting as a Graduate Analyst in 2018.

"My first year as a graduate at FNZC has been challenging and rewarding. I've had the opportunity to work on a wide variety of transactions across different industries. For example, I was actively involved in the equity raise for Steel & Tube, and through this developed an insight into New Zealand capital markets and their importance in supporting local businesses. The relatively flat structure of our team meant I was not only trusted with greater responsibility, but was provided the support and encouragement I needed from all senior members of the team. This knowledge sharing between team members on a daily basis makes FNZC an enjoyable and collaborative working environment.

The culture is one of the many reasons I wanted to return as a graduate. While the team works hard, we also enjoy plenty of activities and social functions together which I got to enjoy over summer and in my first year, such as attending F45 and the Taupo Great Lakes Relay. I would highly recommend FNZC to anyone passionate about pursuing a career in investment banking."

### Henry Fitz-Gerald – Graduate Analyst (2018)

Henry joined FNZC at the beginning of 2018 after completing a Bachelor of Laws and a Bachelor of Commerce at the University of Otago.

"Starting as an Investment Banking Analyst at FNZC has provided me with an invaluable learning experience across a wide range of skills. The exposure to top-level decision making of major New Zealand companies you get as a graduate is second to none and we have a wonderfully open and encouraging team that provide a great environment to learn and grow as a professional.

As an Analyst at FNZC you are presented with numerous opportunities to challenge yourself. I have worked on a wide range of projects which provides a breadth of perspective on what the job entails, what is happening in the market, and what interests me. Another highlight is the Graduate training programme that takes you to Sydney and New York and provides a unique chance to develop new skills, meet like-minded people from around the world and enjoy the excitement of a new city at the same time. The global training programme demonstrates the strong culture FNZC has of investing in and supporting junior staff.

I highly recommend investment banking at FNZC to anyone who is analytically minded and interested in financial markets. The job is as rewarding as it is challenging and provides a great opportunity to build on the skills you have developed at University."



## Important Dates and Application Instructions

To apply for an FNZC Investment Banking graduate or intern position, please [APPLY NOW](#) or go to our website [www.fnzc.co.nz](http://www.fnzc.co.nz) and follow the link to complete the application form and submit:

- Full curriculum vitae;
- Copy of your academic record and covering letter (as one document)

Applications should be submitted no later than **12pm Wednesday 6<sup>th</sup> March 2019**.

## Tips

Keep your CV to a maximum of two pages;

Include a cover letter stating your interested position and include commentary on your extracurricular hobbies, passions, and achievements.

Address your cover letter to Jenae Turner